## **Summary:**

Seeking a challenging career with a leading organization, which is provide exuberant opportunity for honing my skills and display my talent to become an asset to the organization.

## **Highlights:**

* **2+ years** of experience in, **Salesforce** **CRM** space that includes **Administration, Configuration, Implementation, Development** **,** **lightning experience.**
* Good exposure on Salesforce **Configuration, Customization.**
* Good Exposure on **Apex Classes, Triggers, Visualforce pages, Page layout Custom/Standard Objects, Validation Rules, workflows and Process Builder.**
* Experience in creating various **Reports**(Summary, Matrix, Pie Chart, **Dashboard**, Graphics).
* Having experience on Sales Process from **Lead to Account ,Lead Conversion, Contact, Account Team, Opportunity.**
* Experience in working with **Apex Data Loader.**
* Good Knowledgeon **Schedule Apex, Future Method and Batch Apex.**
* Worked **on Role Hierarchy of Salesforce and Roles and Profiles and Groups and Sharing Controls.**
* Good Knowledge of **HTML5.0**, **CSS**, **JavaScript**, **Ajax.**
* Ability to work in a team and individually with adaptability to any kind of environment.

## **Education:**

* Bachelor of Engineering (Electronics and Communication) in 2012 from Uttar Pradesh Technical University, Lucknow .
* 12th Passed Out in 2008 from CBSE.
* 10th Passed Out in 2006 from CBSE

## **Technologies:**

* **Sales Force CRM**:  Apex Classes, Triggers, Visualforce Pages.
* **Web Technologies**: HTML, JavaScript, Ajax, CSS.
* **Project Management Process**: Agile Development.

## **Employment:**

* Working in Zensar Technologies, Pune as Salesforce Developer from **June-2019** to **till now**.
* Worked in Eternus solutions Pvt Ltd, Pune as Salesforce Developer from **Jan-2019 to April-2019**.
* Worked in Acme Web Technology solutions Pvt Ltd, New Delhi as Salesforce Developer from **Oct-2016 to Dec-2018**.
* Worked in VPNSPL, New Delhi as Network Engineer from **Feb-2015 to Aug-2016**.

## **Project # 1**

Role : Salesforce Developer

Team Size : 8

**Technology Used:** Salesforce.com, Salesforce.com , Visualforce , Trigger, DocuSign.

**Responsibilities:**

* Entrusted with the responsibility of **Configuring/customizing** the Salesforce CRM application in accordance with the client’s requirement and specification.
* Work on **APEX Classes**, **Triggers**, **Test methods** and **Visual force pages** to implement custom functionality.
* Written **Triggers** to achieve functionality.
* Deployed components from Development environment to Sandbox and from **Sandbox to Production**.
* Written **Validation Rules, Workflow Rules** and **Approval processes**.
* Created and maintained **User Roles, Security, and Profiles** that was required for the Salesforce Knowledge implementation.
* Worked on creating **Objects, Page Layouts, Record Types, Relationships, Validation Rules, Workflows and Approval Process.**
* Creating Tabs with respective to the Objects.
* Interacted and communicated with the business user from the client side in order to understand the business requirements.
* Present demo to client for the development done on timely basis.

## **Project # 2**

Role : Salesforce Developer

Team Size : 6

**Technology Used:** Salesforce.com, Salesforce.com , Visualforce , Trigger, Security Controls and Data loader.

**Responsibilities:**

* Entrusted with the responsibility of **Configuring/customizing** the Salesforce CRM application in accordance with the client’s requirement and specification.
* Work on **APEX Classes**, **Triggers**, **Test methods** and **Visual force pages** to implement custom functionality.
* Written **Triggers** to achieve functionality.
* Deployed components from Development environment to Sandbox and from **Sandbox to Production**.
* Written **Validation Rules, Workflow Rules** and **Approval processes**.
* Hands-on experience in building **Reports, Reporting dashboards**.
* Created and maintained **User Roles, Security, and Profiles** that was required for the Salesforce Knowledge implementation.
* Worked on creating **Objects, Page Layouts, Record Types, Relationships, Validation Rules, Workflows and Approval Process.**
* Worked on **data loader** tool.
* Creating Tabs with respective to the Objects.
* Ability to work in a team and individually with adaptability to any environment.
* Follow agile methodology.

## **Project # 3**

Project Title : EDF

Client : EDF,India

Role : Network Engineer.

Team Size : 4

**Responsibilities:**

* Installing new software
* Installing new hardware (servers, printers, computer workstations, etc.)
* Setting up user accounts, permissions and passwords
* Network maintenance
* Day to day admin and monitoring of network use.
* Planning future improvements, suggesting IT solutions to business problems.

## **Personal Profile:**

* Name :Nitish Sharma
* Date of Birth :22-09-1991.
* Father’s name :Mr. Dwarika Prasad
* Phone No :9634175208
* Gender :Male.
* Marital Status :Unmarried.
* Hobby :Listening Music, Writing Book.
* Nationality :Indian
* Languages :English and Hindi

## **Declaration:**

I hereby declare that the information furnished above is true to the best of my knowledge.

(Nitish sharma)